

## **10 Things to consider when selecting MSDS Software or Services Vendors**

1. Do several Software Demonstrations or Service Pilots (test runs)
2. Consider the Vendor Location (Most larger vendors have at least North American and EU presence)
3. Does the Vendor Outsource activities to a 3<sup>rd</sup> Party?
4. Does the Vendor have several clients in your Industry/Sector? (experience)
5. Does the Vendor cover the languages where you ship your product to?
6. Will the Vendor have dedicated employees taking care of your account?
7. What is the turnaround time to author a single document?
8. What is the cost structure? One-time fee or subscription based?
9. Does the Vendor offer industry specific references?
10. How long has the Vendor been in business?